



## Special offer to Arizona Scouts

### 1. Referral Program

Someone in your Troop or Crew, or all of you, can take part in one of our sailing adventure programs free of charge if you use our referral program! All you have to do is tell other Scout Troops/Venturers/Sea Scouts about our sailing trips. If one of those Troops/Crews/Ships subsequently makes a booking with us, we will reward your Troop with 1 free place for a Scout or Adult Leader on one of our sailing programs at \$700 value!

It's easy enough to do a little "networking" locally with other Troops, Crews or Ships within your District or Council and see if you can benefit from a few free places for spring or summer next year. Our referral program works for everyone. When you contact the Scoutmaster of another Troop to let them know about Sail School Bahamas trips, you simply need to stress that if they book a trip they have to let Sail School Bahamas know they were referred by your Scout Troop, you can keep in touch with them to check whether they book and if so you can let us know you referred them. Remember, you can also tell them they can use this Referral Program to get free places for their Scouts too.

There is no limit to how many credits you can earn so if you let enough other folks know about our awesome learn to sail programs you may earn enough free places for your entire group to sail for FREE.

### 2. Early Booking Discount

Scout groups in the Council will receive a 10% Discount off the total cost of their trip; this applies to all Scout Troops, Venturers and Sea Scouts Ships if they book a trip with us for 2013 before December 1, 2012.

To book a trip: <http://www.sailschoolbahamas.com/programs-sailing.php>

