

1. BRAINSTORMING

First order of business; get your Scouts together and come up with activity ideas. Have fun with it!



2. ACTIVITY CALENDAR

Next, plan your year, and be sure to include your Scouts in the process.

Month/Activity	No. Boys	Cost/Boy	Total Cost
Aug. _____	_____	\$ _____	\$ _____
_____	_____	_____	_____
Sept. _____	_____	\$ _____	\$ _____
_____	_____	_____	_____
Oct. _____	_____	\$ _____	\$ _____
_____	_____	_____	_____
Nov. _____	_____	\$ _____	\$ _____
_____	_____	_____	_____
Dec. _____	_____	\$ _____	\$ _____
_____	_____	_____	_____
Jan. _____	_____	\$ _____	\$ _____
_____	_____	_____	_____
Feb. _____	_____	\$ _____	\$ _____
_____	_____	_____	_____
Mar. _____	_____	\$ _____	\$ _____
_____	_____	_____	_____
Apr. _____	_____	\$ _____	\$ _____
_____	_____	_____	_____
May _____	_____	\$ _____	\$ _____
_____	_____	_____	_____
Jun. _____	_____	\$ _____	\$ _____
_____	_____	_____	_____
Jul. _____	_____	\$ _____	\$ _____
_____	_____	_____	_____
(A) Total Activity Plan		\$ _____	

3. BUDGET PLANNER

Now, add other Unit expenses to the activities you and your Scouts have planned for the year.

(A) Total Activity Plan	\$ _____
Scout	
Registration, Insurance	\$ _____
Boys' Life	\$ _____
Uniforms	\$ _____
Advancements	\$ _____
Religious Emblems	\$ _____
Leader	
Adult Training	\$ _____
Adult Leader Registration	\$ _____
Recognition Awards - Adults	\$ _____
Equipment	
Current Needs	\$ _____
2-3 Year Needs	\$ _____
Operating	
Popcorn Fast Start Prizes	\$ _____
Mailing & Postage	\$ _____
Miscellaneous Items	\$ _____
(B) Total Unit Expenses	\$ _____

Add up your Unit's income from sources other than popcorn, below.

Registration Fees	\$ _____
New Member Initiation Fees	\$ _____
Dues	\$ _____
Other Income	\$ _____
(C) Total Income other than from Popcorn	\$ _____

Now, subtract your Unit's income from sources other than popcorn **(C)** from your total Unit expenses **(B)** to find the Income Required from Popcorn **(D)**.

(B) Total Unit Expenses	\$ _____
Minus (C) Total Income Other than Popcorn	(\$ _____)
= (D) Total Income Needed from Popcorn Sale	\$ _____

4. INCOME PLANNER

Next, calculate the amount of popcorn your Unit and each Scout need to sell to meet your budget.

$$\frac{\$ \text{ _____ } \div \text{ _____ } \%}{\text{Popcorn Commission \%}} = \$ \text{ _____ } \text{ Unit Sale Goal}$$

(D) Income Needed from Popcorn Sale

$$\frac{\$ \text{ _____ } \div \text{ _____ } \text{ Number of Scouts}}{\text{Number of Scouts}} = \$ \text{ _____ } \text{ Per Scout Sale Goal}$$

Unit Sale Goal

$$\frac{\$ \text{ _____ } \div \$ \text{ 12*}}{\text{Average Container Price}} = \text{ _____ } \text{ Container Goal Per Scout}$$

Per Scout Sale Goal

* National Average



WHAT IS AN ?

IDEAL YEAR OF SCOUTING!

It's Camping!

It's Activities!

It's Advancements!

It's Equipment!

HOW DO YOU GET TO HAVE AN ?

It's What You Want To Do!

IDEAL YEAR OF SCOUTING!

Turn the Page!